River Valley School District

SPONSORSHIP GUIDE

(DRAFT 6/20/13)

PURPOSE

The purpose of this guide is to provide information regarding the sponsorship opportunities within the School District of River Valley and the process by which those opportunities can be taken advantage of by interested parties. These sponsorship opportunities are a way for businesses to gain exposure in the community, for individuals to dedicate a specific facility that holds a special place for them, or even for an organization to assist the district in achieving its academic goals. There are many varied and valuable opportunities contained within this guide, however these are not the only opportunities available. If you have a sponsorship idea outside of those contained within this guide, please feel free to complete the enclosed application and make a proposal of your own.

CONTENTS

Within this guide you will find the following sections:

- Board Policy #656 Sponsorships
- Process
- Sponsorship Advisory Committee
- Sponsorship Opportunities: Academic
- Sponsorship Opportunities: Athletics
- Sponsorship Opportunities: The Arts
- Sponsorship Opportunities: Other
- Application
- Sample Agreement

Please note that the fees listed for each item are <u>suggestions</u> <u>only</u> and may be modified by the applicant. Also, please note that not all opportunities are listed within this guide. Applicants are <u>encouraged</u> to create alternate sponsorships as well.

CONTACT

For more information or if you have questions regarding sponsorships in the School District of River Valley please contact:

Superintendent
660 West Daley St.
Spring Green, WI 53588
608-588-2551
Email:

PUBLIC RECORDS

Please note that all documents, email correspondence, etc. related to any sponsorship proposal or agreement are public records and available to anyone that may inquire under the State of Wisconsin Open Records Law.

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BOARD POLICY #656 – SPONSORSHIPS

The Board of Education accepts and approves sponsorships that benefit the District, its schools, employees or students by the District accepting money, goods and/or services in exchange for the District acknowledging the sponsor's contribution. The Board recognizes that it would be financially beneficial to allow the sponsorship of the District, its schools, school programs, Interscholastic Athletic programs, extra-curricular activities, and other school activities, events, publications, TV channel, newsletter, news releases, etc. in exchange for the District's acknowledgement of such sponsor's contribution. However, all sponsorships shall meet the criteria set forth herein which provides, among other things, that the sponsorship shall not be contrary to the District's mission, and/or conflict with Board Policy or undermine the District's educational philosophy (Board Policy #110). No sponsorship shall be construed as or constitute an endorsement by the District, Board or school of the sponsor or its product, service or program, etc., and the Board, and the schools reserve the right to refuse or decline the offer of any sponsor for any reason.

Sponsorship is defined as a person, company, business, corporation or other entity providing money, goods and/or services to support the District, its school, school activities, etc., in return for the sponsor receiving an acknowledgement by the District or school indicating that money, services and/or goods were donated by the sponsor or the activity was sponsored by or sponsored in part by the sponsor.

Acknowledgement is defined as the recognition of the support provided to the District or a school by the sponsor. An example of the Acknowledgement of a Sponsorship is the placement of a sponsor's logo or the sponsor's name, address, web site, internet address on the District's web site, a yearbook, newsletter, program of an event, etc. Acknowledgement does not include endorsement, price information or an indication of savings or value and/or quality of the sponsor's product or services, such as the sponsor has the lowest prices, makes the greatest product or that the sponsor is having a sale. No sponsorship, regardless of its monetary value, may be considered for approval without an Agreement between the sponsor and the District regarding the form, number and/or duration of the acknowledgement(s) to be provided. Such Agreement may be, for example, to print an acknowledgement of the sponsorship on the printed program for each home football game during the current school year, or to display the sponsor's name on the scoreboards in the football stadium at the high school for an agreed upon period of time. An Agreement with a term of more than one year shall also indicate whether the Agreement will extend to the sponsor's successors, heirs, administrators and assigns.

For purposes of this policy, paid advertising in school publications are not considered sponsorships.

Approved: Reviewed:

PROCESS

- 1. The applicant shall choose a package that they feel meets their need or they may make a proposal for a sponsorship that better suits their desires. The funds associated with the package may be designated by the applicant as "Reserved" or "Unreserved" as follows:
 - a. Reserved Applicant desires that the funds from the sponsorship be used only for the program or facility associated with the sponsorship (i.e. Funds from a sponsorship on a softball scoreboard would be used to benefit the softball facility and scoreboard maintenance).
 - b. Unreserved Applicant has no desire to designate how the funds from the sponsorship be used. These funds would then be distributed for projects or programs throughout the district via an application process from the site or program that desires to use the funds (i.e. Barrie school would like new playground equipment, so they would submit an application to use some of the unreserved funds for that purpose).
- The applicant shall complete the application form and submit it to the Director of Business Services. A
 copy of the advertisement, logo, or sample marketing materials must be submitted along with the
 application by either June 1 or December 1 to be considered. The Director of Business Services shall
 note on the application the date and time received.
- 3. The sponsor shall meet with the Director of Business Services and other pertinent District staff prior to the Sponsorship Advisory Committee meeting to gain a better understanding of the sponsor's proposal and intentions prior to presentation to the Committee.
- 4. The Advisory Committee will meet twice per year in June and December to approve or deny the application and attached materials. Agreements totaling more than \$5,000 will be forwarded to the Board of Education for approval upon the recommendation of the Advisory Committee. Should the Advisory Committee be unable to render a decision or there are unique considerations, the District Administrator shall be consulted for his/her opinion as to how the application shall be handled. Should multiple applicants select the same sponsorship, the Committee may consider the applications on a first come, first served basis if all other factors are equal.
- 5. Once the application has been reviewed and accepted, the applicant will be contacted to execute the agreement, to pay all deposits or fees due, and to provide any other materials or information that may be needed by the District to implement the sponsorship.
- 6. Once the agreement has been executed and all fees have been received, the District will begin the process of implementing the agreed upon sponsorship.

ADVISORY COMMITTEE MEMBERSHIP

The following is a list of the members of the Sponsorship Advisory Committee based on the various types of applications received.

MEMBER

Superintendent, Chair
Board of Education Members (2)
District Staff Member (At Large)
Building Administrator (of applicable building)
Business Manager
Athletic Director
Others (as applicable – may include advisors, staff members, booster club members, etc.)

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CLASSROOM

Fee: \$5,000

- Classroom named after the sponsor (i.e. John Q. Public Memorial Classroom)
- Sponsor identifies building and classroom
- > Five (5) Year agreement
- Invitation to Sponsor year end reception and networking event

ELEMENTARY "CLASSROOM LIBRARY" UPGRADE

Fee: \$1,500

- Plaque on the wall in the classroom of sponsor-selected building
- Fee covers the cost of "upgrade" of a single teachers "classroom library" an integral part of the Comprehensive Literacy Model
- Teacher would select books for library based on grade-level curriculum
- > Three (3) Year agreement
- > Invitation to Sponsor year end reception and networking event

TECHNOLOGY INTEGRATION PACKAGE

Fee: Varies based on selected technology

- Plaque on the wall in the classroom of sponsor-selected building
- Fee covers the cost of purchasing classroom-designated/specific technology devices that support technology integrated instruction
- Devices purchased are jointly selected by sponsor, teacher and/or building administration
- > Three (3) Year agreement
- Invitation to Sponsor year end reception and networking event

IPAD CLASSROOM

Fee: Approx. \$12,500 (actual cost of devices)

- Devices engraved with name of sponsor
- > Fee covers the cost of purchasing a classroom set (25) of iPads
- Sponsor identifies building and/or classroom
- Agreement spans life of the device(s)
- Invitation to Sponsor year end reception and networking event

IPOD TOUCH CLASSROOM

Fee: Approx. \$8,750 (actual cost of devices)

- Devices engraved with name of sponsor
- Fee covers the cost of purchasing a classroom set (25) of iPod Touch devices
- Sponsor identifies building and/or classroom
- Agreement spans life of the device(s)
- > Invitation to Sponsor year end reception and networking event

NETBOOK CLASSROOM

Fee: Approx. \$12,500 (actual cost of devices)

- Devices labeled with name of sponsor
- Fee covers the cost of purchasing a classroom set (30) of netbooks
- Sponsor identifies building and/or classroom
- Agreement spans life of the device(s)
- Invitation to Sponsor year end reception and networking event

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MOBILE INSTRUCTIONAL COMPUTER LAB

Fee: Approx. \$15,000 (actual cost of devices)

- Devices labeled with name of sponsor
- Fee covers the cost of purchasing a classroom set (30) of laptop computers that can be used in a variety of classrooms
- Sponsor identifies building
- > Agreement spans life of the device(s)
- Invitation to Sponsor year end reception and networking event

INSTRUCTIONAL COMPUTER LAB

Fee: Approx. \$18,000 (actual cost of devices)

- Plague on the wall in the computer lab of sponsor-selected building
- Fee covers the cost of purchasing a classroom set (30) of desktop computers
- Sponsor identifies building
- > Five (5) Year agreement
- Invitation to Sponsor year end reception and networking event

INSTRUCTIONAL MEDIA CENTER (LIBRARY)

Fee: \$15,000

- Library named after the sponsor (i.e. Dwight Foster Library)
- Sponsor selects building
- > Ten (10) Year agreement
- Invitation to Sponsor year end reception and networking event

HIGH SCHOOL "POD"

Fee: \$12,500

- > Pod (4-6 classrooms in a pod) named after the sponsor
- Plaque/Signage indicating the sponsor
- > Five (5) Year agreement
- Invitation to Sponsor year end reception and networking event

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GYMNASIUM NAMING RIGHTS

Fee: \$75,000

- Venue named after the sponsor
- > Ten (10) Year agreement with five (5) year signage renewal up-keep fees
- > Industry exclusivity means no other business engaged in the same type of work will be advertised
- > Sponsor logo and name signage on scoreboards facing crowds
- Advertising copy in appropriate programs using this venue: Sizes range from quarter-page to full-page all B/W unless sponsor wishes to pay cost difference for color print; size dependent upon sponsorship level
- > Public address announcements at all district events using this venue
- Designation as official sponsor of basketball/volleyball/etc. program for School District of River Valley
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- ➤ 4 VIP tickets/passes per district game/match for sponsor representatives
- ➤ Hospitality Opportunities Category specific: Any food or giveaways are at the additional expense of the sponsor and must be approved by the Athletic Director.
- Invitation to Sponsor year end reception and networking event

DIAMOND VENUE NAMING RIGHTS

Fee: \$50,000

- Venue named after the sponsor (i.e. Goodman Diamond)
- Baseball and softball diamonds (2 total)
- Sponsor logo signage on all 2 scoreboards
- Industry exclusivity means no other business engaged in the same type of work will be advertised
- Five (5) year agreement with first right of refusal at renewal time
- > Public address announcements at all district events using this venue
- Advertising copy in appropriate programs using this venue: Sizes range from quarter-page to full-page all B/W unless sponsor wishes to pay cost difference for color print; size dependent upon sponsorship level
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- > Invitation to Sponsor year end reception and networking event

POOL VENUE NAMING RIGHTS

Fee: \$1,500,000

- Venue named after the sponsor (i.e. Speedo Pool)
- Sponsor logo signage on scoreboard
- Industry exclusivity means no other business engaged in the same type of work will be advertised in that facility
- > Seven (7) year agreement with first right of refusal at renewal time
- Public address announcements at all district events using this venue
- Advertising copy in appropriate programs using this venue: Sizes range from quarter-page to full-page all B/W unless sponsor wishes to pay cost difference for color print; size dependent upon sponsorship level
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- Invitation to Sponsor year end reception and networking event

HIGH SCHOOL WEIGHT ROOM UPGRADE

Fee: \$35,000

- Venue named after the sponsor (i.e. Strength & Conditioning Center Sponsored by Sport & Spine Clinic)
- Sponsor logo signage on facility
- Industry exclusivity means no other business engaged in the same type of work will be advertised
- Ten (10) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name

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- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- Invitation to Sponsor year end reception and networking event

MIDDLE SCHOOL SOCCER FIELDS

Fee: \$20,000

- Venue named after the sponsor
- Sponsor logo signage on facility
- > Industry exclusivity means no other business engaged in the same type of work will be advertised in that facility
- > Seven (7) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- Invitation to Sponsor year end reception and networking event

MIDDLE SCHOOL GYMNASIUM

Fee: \$15,000

- Venue named after the sponsor
- Sponsor logo signage on facility
- > Industry exclusivity means no other business engaged in the same type of work will be advertised in that facility
- Seven (7) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- Invitation to Sponsor year end reception and networking event

HIGH SCHOOL WRESTLING ROOM

Fee: \$10,000

- Venue named after the sponsor
- Sponsor logo signage on facility
- Industry exclusivity means no other business engaged in the same type of work will be advertised in that facility
- > Seven (7) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program
- Invitation to Sponsor year end reception and networking event

ELEMENTARY GYMNASIUM

Fee: \$10,000

- Venue named after the sponsor
- Sponsor logo signage on facility
- Industry exclusivity means no other business engaged in the same type of work will be advertised in that facility
- Seven (7) Year agreement
- > Any announcements regarding an event at the venue would utilize sponsor's name
- Website presence on High School Athletics site with logo, link and/or information posted regarding specific program

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GIVEAWAY SPONSOR - FOUR (4) AVAILABLE

Fee: \$9,000/year or \$3,000/sport season

- Name on item or product for giveaway (t-shirts, footballs, basketballs, volleyballs, bobble-heads etc.) at four (4) events per sport season
- > Item or product thrown out to a certain number of fans at each district event
- Industry exclusivity means no other business engaged in the same type of work will be advertised at that event
- > Name or company listed in district event program
- Name or company listed on Blackhawk sports website
- > Radio & Public broadcast hyping the event, and announcing the company as "The sponsor of tonight's event"
- > Invitation to Sponsor year end reception and networking event

PERSONAL SEAT LICENSE

Fee: \$1,500/seat

- Personal seats to a category specific venue
- Seats will be personalized take home seats at the end of each season (portable stadium style with name & Blackhawk logo)
- > Seats will be reserved premium seats at center court, 50 yard-line, etc.
- Admission included
- License is for one year
- Invitation to Sponsor year end reception and networking event

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THE ARTS

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HIGH SCHOOL PERFORMING ARTS CENTER NAMING RIGHTS

Fee: \$3,500,000

- Venue named after the sponsor (i.e. New Performing Arts Center)
- > Seven (7) Year agreement
- Industry exclusivity means no other business engaged in the same type of work will be advertised
- Advertising copy in appropriate programs using this venue: Sizes range from quarter-page to full-page all B/W unless sponsor wishes to pay cost difference for color print; size dependent upon sponsorship level
- > Public address announcements at all district events using this venue
- > Designation as official sponsor of theatre program for School District of River Valley
- ➤ 4 VIP tickets/passes per district event for sponsor representatives
- ➤ Hospitality Opportunities Category specific: Any food or giveaways are at the additional expense of the sponsor and must be approved by the High School Principal
- > Invitation to Sponsor year end reception and networking event

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<u>Other</u>

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COMMONS/HIGH SCHOOL CAFETERIA

Fee: \$15,000

- Venue named after the sponsor (i.e. Joe Q. Public Memorial Commons)
- > Seven (7) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name
- > Invitation to Sponsor year end reception and networking event

PLAYGROUND

Fee: \$10,000

- > Venue named after the sponsor
- > Seven (7) Year agreement
- Any announcements regarding an event at the venue would utilize sponsor's name
- > Invitation to Sponsor year end reception and networking event

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SPONSORSHIP APPLICATION FORM

PLEASE CHECK ONE:	☐ ACADEMIC	☐ ATHLETICS	\square THE ARTS	☐ OTHER		
ORGANIZATION OR INDIVIDUAL'S NAME	AUTHORIZED CONTACT		TELEPHONE	FA	AX	
STREET ADDRESS		EMAIL		OTHER CONT	ACT INFO	
CITY, STATE, ZIP		FEDERAL TAX ID NUMBE	R	NUMBER OF	YEARS IN BUSINESS	
TYPE OF ORGANIZATION (CHECK ONE): CORPORA	ATION 🗆 LLC 🗆 S	SOLE PROPRIETOR	□ INDIVIDUAL	☐ TRUST		
BANKING REFERENCE		CONTACT PERSON		PHONE NUM	BER	
SUPPLIER/VENDOR REFERENCE		CONTACT PERSON		PHONE NUM	BER	
PLEASE LIST/DESCRIBE THE SPONSORSHIP OPPORTUNITY YOU ARE AP	PLYING FOR (ATTACH ADDIT	FIONAL PAGES IF NEEDED)				
PLEASE LIST/DESCRIBE THE MEDIA ATTACHED TO THIS FORM AND HO)W IT IS INTENDED TO BE US	ED IN THE SPONSORSHIP O	PPORTUNITY (ATTACH A	DDITIONAL PAG	GES IF NEEDED)	
PLEASE LIST HERE IF THE FUNDS ASSOCIATED WITH THE SPONSORSHI UNRESERVED AND SHALL THEN BE ACCESSIBLE FOR USE BY THE DISTR NEEDED)						ERED
PLEASE ANSWER THE FOLLOWING QUESTIONS BY INITIALING	NEXT TO "YES" OR "NO"	:				
1. HAVE YOU FULLY READ AND UNDERSTAND THE SCHOOL D	ISTRICT'S SPONSORSHIP	POLICY?			YES NO	D
2. ARE YOU THE AUTHORIZED PARTY PERMITTED TO ENTER II	NTO A LEGAL BINDING FI	NANCIAL AGREMENT?			YES NO	ວ
3. DOES YOUR COMPANY OR PRODUCT(S) MEET ALL SCHOOL DISCRIMINATING CONTENT?	DISTRICT ADVERTISING	QUALIFICATIONS AND A	ARE THEY FREE FROM A	ANY	YES NO	0
4. HAVE YOU PROVIDED A SAMPLE COPY OF THE LOGO OR M	1EDIA TO BE ADVERTISED	WITH AN APPROVED A	PPLICATION?		YES NO	o
5. DO YOU FULLY AGREE THAT THIS SPONSORSHIP PROGRAM	1 DOES NOT CONSTITUTE	AN ENDORSEMENT OF	YOUR BUSINESS, PRO	DUCTS, OR	VEC NO	
VIEWS OF THE APPLICANT? 6. DO YOU AGREE AND UNDERSTAND THAT YOU MAY NOT U DISTRICT EMPLOYEES TO ADVERTISE OR ENDORSE THE PRI AND THAT FAILURE TO DO SO IS GROUNDS FOR IMMEDIA' FINANCIAL COMPENSATION FOR FAILURE TO COMPLY?	ODUCTS AT ANY TIME OT	THER THAN THE LOCATI	ONS APPLIED FOR IN T	HIS APPLICAT	ΓΙΟΝ,	
AUTHORIZED REPRESENTATIVE SIGNATURE:			DATE:			
THANK YOU FOR SUPPORTING THE SCHOOL DISTRICT OF River Valley!!						
RECEIVED BY:		CE USE ONLY	PAYMENTS RECE	FIVED:		
DATE REVIEWED BY ADVISORY COMMITTEE:			□ DENIED			
NOTES REGARDING DECISION OF ADVISORY COMMITTEE (IF						
AUTHORIZED CONTACT NOTIFIED OF DECISION BY:		DATE:		TIN	ЛЕ:	

School District of River Valley

SPONSORSHIP AGREEMENT

(<u>TEMPLATE ONLY</u>: Items in Italics would change based on sponsor and sponsorship)

TH	S AGR	EEMENT, is made on this day of, 20, by and between (hereinafter the "Sponsor") and the School District of River Valley, a political
sub	division	of the State of Wisconsin (hereinafter the "School District").
THI	E PART	TIES AGREE AS FOLLOWS:
I.	The Spoperate process	tive of the Agreement ponsor has expressed its desire to sponsor The sponsorship shall be ed and shown in accordance with this agreement and the School District of River Valley policies, lures and guidelines. In consideration for said sponsorship, Sponsor shall pay School District the sum of, in accordance with Section II(a) herein.
II.	Perfor a.	mance, Role and Responsibility of the Sponsor Fee Arrangement – Sponsor shall pay School District in accordance with the following schedule: Date Due Amount Upon Signing of Agreement September 1, 20 Sune 1, 20 June 1, 20 June 1, 20 June 1, 20 Sune 1, 20
	b. c.	Sponsor shall prepare and provide to School District all necessary media to execute this Agreement at no cost to the School District. All media is subject to review and approval of the School District in accordance with the terms of this agreement and related policies, procedures and guidelines. Sponsor shall directly pay for, or reimburse the School District for the cost of the signage necessary to execute this Agreement in addition to the overall sponsorship amount. Sponsor understands and agrees that Board of Education Policy #656 – Sponsorships and all rules and regulations contained therein are incorporated herein by this reference and shall be a part of this
III.		agreement and must be complied with by Sponsor. mance, Role and Responsibility of the School District sideration of the payment of the sponsorship fee, School District shall provide the following:
	a.	Venue named after the Sponsor as
	b.	Industry Exclusivity: No other entity engaged in the same type of work as Sponsor will be advertised in above listed venue.
	с.	Sponsor logo/signage on scoreboards.
	d.	Advertising copy in all School District programs using the above listed venue: Sizes range from quarter page to full-page – all B/W unless sponsor wishes to pay cost difference for color print; size dependent upon sponsorship level.
	e.	Public address announcements at all School District events using above listed venue.
	f.	Designation as official sponsor ofprogram for School District of River Valley.

- g. Website presence on High School Athletics site with logo, link and/or information posted regarding specific program.
- h. Four (4) VIP tickets/passes per School District event for Sponsor representatives.
- i. Hospitality Opportunities Category specific: Any food or giveaways are at the additional expense of the Sponsor and must have prior approval of the Athletic Director or Building Administrator.
- j. Invitation to year end sponsorship reception and networking event.

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The term of this Agreement shall be from _______, 20____ through _________, 20____. However, the parties reserve the right to cancel this Agreement, with or without reason or cause, on thirty (30) days written notice to the other party. Should this agreement be terminated without cause, the School District shall return to Sponsor a prorated amount of the sponsorship fee paid by Sponsor.

V. Indemnifications

Sponsor hereby agrees to hold harmless, defend and indemnify the School District, its officers, agents and employees from and against any and all claims, liability, demands, causes of action, damages, costs and attorney fees arising from this Agreement, and to the delivery of sponsorship hereunder, except to the extent that any such claim or demand arises from or is caused by the negligence or willful misconduct of the District, its agents, or employees.

VI. Non-Endorsement/No Agency

Sponsor agrees that all written material and items in connection with this Agreement does not imply that Sponsor is endorsed by the School District or any of its agents or employees and will not communicate that the School District is endorsing Sponsor or its products or services in any way. Sponsor further agrees that it has no right to act on behalf of School District in any way as a result of entering into this agreement.

VII. Miscellaneous

- a. <u>Modifications</u>. Except as may otherwise be expressly stated in this Agreement, all modifications to this Agreement shall be in writing and signed by both parties.
- b. <u>Waiver</u>. The waiver of any term, provision or condition of this Agreement by either party shall not be construed to be a waiver of any other term, provision or condition.
- c. <u>Assignability</u>. Neither party's rights nor obligations under this Agreement may be transferred, conveyed or assigned without the express prior written consent of the other party.
- d. <u>Severability</u>. In the event that any portion of this Agreement is held to be contrary to the law or otherwise unenforceable, it shall be severed from the remaining provisions of this Agreement which shall continue to remain in full force and effect.
- e. <u>Governing Law</u>. This Agreement shall be governed by the laws of the State of Wisconsin with regard to formation, construction and performance.
- f. <u>Notices</u>. Any notice required or permitted to be given under this Agreement shall be sufficient if in writing and if sent by mail to the home office of the Sponsor or the School District, as appropriate.
- g. <u>District Influence</u>. Sponsor shall not have any right or expectation of right to control or influence any district operations or decisions as a result of this agreement.
- h. "Make Good Activity". If any of the recognition activities identified in Section III hereof do not occur as contemplated due to unforeseen circumstances beyond the control of the School District, the parties

may mutually agree upon a "make good activity" to compensate for the non-occurrence of the scheduled activity. Any such "make good activity" must be scheduled to occur during the term hereof.

i. <u>Complete Agreement</u>. This agreement is the complete agreement between the parties hereto. This agreement supercedes any and all prior agreements, discussions or other communications of any kind.

IN WITNESS WHEREOF, the parties have executed the foregoing Agreement:

SPONSOR	SCHOOL DISTRICT OF FORT ATKINSON
By:Authorized Representative	By:
Printed Name:	Date:
Title:	
Date:	